

AGTECH + PRIVATE EQUITY



Rooted in the heart of North Carolina's Research Triangle region – one of the world's leading agricultural research hubs – Smith Anderson provides businesses sophisticated legal counsel at the junction of Agtech and Private Equity. Our globally-ranked AgTech practice includes serving as counsel to 60+ of the world's most innovative companies in AgTech and FoodTech, across 9+ countries and 14+ states, ranging from public to private equity- and venture capital-backed growth companies of all sizes. Alongside is our firm's robust Private Equity practice, including more than 25 lawyers advising clients on senior and mezzanine financing, M&A and fund formation in North Carolina and beyond, an ideal blend of legal services to offer both AgTech companies and interested investors throughout the AgTech innovation lifecycle.



Hundreds of Collaborations & Licenses Globally:

AgBiome ♦ Bayer CropScience ♦ Pairwise ♦ Verdesian Life Sciences ♦ Benson Hill ♦ Two Blades Foundation ♦ Plant Response ♦ Athenix ♦ Advanced Animal Diagnostics ♦ Elo Life Systems ♦ Plant Health Care ♦ PowerPollen ♦ Oerth Bio ♦ Vestaron ♦ Enko Chem ♦ 5Metis

Prominent Investors in our AgTech Clients:

AEA Investors ♦ Anterra Capital ♦ Arch Venture Partners ♦ Bayer LEAPS ♦ Bill & Melinda Gates Foundation ♦ Blue Horizon Ventures ♦ Cavallo Ventures ♦ Cultivian Sandbox ♦ Deerfield Management Co. ♦ Fall Line Capital ♦ Finistere Ventures ♦ Harris & Harris Group ♦ Lewis & Clark Ventures ♦ Middleland Capital ♦ Northpond Ventures ♦ Ospraie Ag Science ♦ Ordway Selections ♦ Paine Schwartz Partners ♦ Polaris Partners ♦ Pontifax AgTech ♦ Prelude Ventures ♦ Syngenta Ventures ♦ Temasek

Key M&A Deals Spanning Decades:

Plant Response acquisition by Mosaic ♦ Verdesian Life Sciences acquisition of Cytozyme ♦ Benson Hill acquisition of ZFS Creston ♦ Precision BioSciences divestiture of Elo Life Systems ♦ Athenix acquisition by Bayer ♦ GrassRoots Biotechnology acquisition by Monsanto



“When it comes to licensing and deals, they're the people I want at the table with me. They do a great job understanding the smallest detail while still keeping the big picture in mind. They think strategically about how each step in the negotiation positions me for my long-term goal. I am very pleased with the work they did on our international deals.”

– Client quotation as published in Chambers Global

AGTECH CAPABILITIES + PRIVATE EQUITY CAPABILITIES

- Formation | Fund formation
- Financing | Senior credit facilities
- Corporate governance | Subordinated debt investments
- IP protection | Equity co-investments
- Licensing | Portfolio company dispositions
- Collaboration & partnering | Add-on acquisitions
- Mergers & acquisitions | Control transactions
- IPOs & public offerings | Management buyouts



